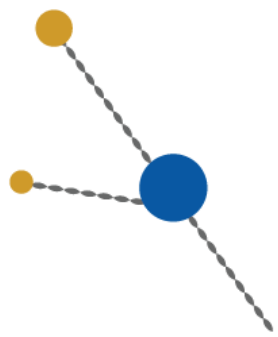


ECO INNOVATE OMAN FREQUENTLY ASKED QUESTIONS

- 1. Will all the startups receive financing?**
 - a. Only startups that complete the training and successfully pitch for investment will receive financing. Startups must meet the qualification requirements of external investors to receive financing.
- 2. Will the financing have to be paid back?**
 - a. This will be dependent upon the type of financing that will be received, which is determined after pitching for investment
- 3. What is the process for getting funding?**
 - a. Startups must graduate from the program and have completed their business formation (business planning, market research, commercial registration, business bank account, etc.). They must successfully pitch in front of external investors and be qualified and approved by the investors.
- 4. What if I have a job right now?**
 - a. One founder of the company must be dedicated 100% to the startup.
- 5. What if I find a job during the program?**
 - a. If no founders are 100% committed to the startup, then the startup is not eligible to continue the program.
- 6. What if there are more than 3 founders in our group?**
 - a. Startups can nominate 2-3 founders to participate in the program.
- 7. What if there are non-Omani founders?**
 - a. To be eligible, 51% of the company must be Omani owned.
- 8. What is the time commitment?**
 - a. Bootcamp sessions last all day, 9am to 5pm for two weeks. The coaching sessions are scheduled at the convenience of the startup and coach, up to 2 hours per week over 3 months.



9. What if I do not have a prototype?

- a. Eligible startups must have a prototype or demonstrate the capability and plan to have one by the end of the program.

10. What if I need access to laboratory space for R&D?

- a. We are unable to guarantee laboratory access for R&D.

11. Do I have to attend every session to get funding?

- a. At least one founder must attend every Boot Camp session to be eligible to pitch for funding.

12. Will EiO help me win contracts from be'ah?

- a. The program is not designed to win contracts from be'ah.

13. Will the training be in person or virtual?

- a. The Boot Camp training and the 1-on-1 coaching are in person. Some coaching sessions may be online if approved by the startup's coach.

14. Are there any costs associated with participating in the program?

- a. The program is free of charge for selected participants.

